

## DISTRIBUTION OF STATE AND LOCAL GOVERNMENT REVENUE BY SOURCE

### Introduction

This Policy Brief compares the reliance on various revenue sources across Georgia, its surrounding states (Alabama, Florida, North Carolina, South Carolina, and Tennessee), Colorado, Texas, and Virginia. Revenue sources at the combined state and local level, at the state level, and at the local level are considered. Revenue is measured by own source general revenues (i.e. excluded are intergovernmental grants, and revenues from liquor stores, utilities, and trust funds) obtained from the U.S. Bureau of the Census. The data are for 2004-05, the most recent available.

### Revenue Shares

#### A. Own Source Revenue

Table I presents the share of taxes in the total general revenue of state governments, local governments, and state and local governments combined for the U.S. and for each of the nine comparison states. (The Appendix contains detailed tables.) The following discussion outlines main differences observed across the nine states.

- *State and Local Governments.* Across the U.S., almost 70 percent of the combined state and

local government own source revenue comes from taxes, while the remaining 30 percent comes from charges and miscellaneous revenue. The nine states considered here rely less on taxes than the U.S. average. Georgia's share of taxes is very similar to the U.S. average, but above that for the other states. There is substantial similarity in the states' relative reliance on taxes, with the exception of Alabama and South Carolina, where taxes account for about 58 percent of total revenue.

- *State Governments.* On average, almost three quarters of state government revenue come from taxes in the U.S. For the states considered here there is wider variation in state government relative reliance on taxes than for state and local governments combined. In Georgia, taxes are 78 percent of the state government revenue, which is slightly above the U.S. average and the other states, with the exception of North Carolina.
- *Local Governments.* Across the U.S., about 63 percent of local government revenue comes from taxes. For most of states considered here local governments rely less on taxes than the U.S. average, with the exception of Texas and Virginia.

For most of the nine states, local governments rely less on taxes than do state governments. There is even greater variation across states in local governments' reliance on taxes, with a range from 45.9 percent to 70.7 percent. Georgia's local government reliance on taxes is slightly below the national average.

## B. Taxes

Table 2 considers the property tax, the general sales tax, and the individual income tax as a share of own source revenue and of tax revenue of state and local governments combined. For the U.S., these three taxes account for 77 percent of tax revenue.

- *Property Taxes.* Property taxes are a significant revenue source in all states in our sample, but there is a lot of variation. Property taxes as a share of combined state and local government own source revenues were only 9 percent in Alabama, while they were above 29 percent in Texas. Property taxes were 21 percent of combined state and local government own source revenues in Georgia. This was about the same as the national average, and slightly above the average for the nine comparison states. (Property taxes are a local revenue source; state governments for all of the nine states get less than 2 percent of their own source revenue from property taxes.)
- *General Sales Taxes.* Sales and gross receipts taxes are the most important source of revenue for most states. General sales taxes amounted to 10 percent of combined state and local government own source revenues in Virginia, while they were three times that amount (31 percent) in Tennessee. Tennessee, Florida (where general sales taxes contributed 22 percent), and Texas (20 percent) do not have a general income tax, so the state governments of those states rely more heavily on sales taxes.

For Georgia, general sales taxes contributed 19 percent to combined state and local government revenues, and 28 percent of total taxes. These are slightly above the U.S. averages, and generally above the comparison states that have income taxes. One reason Georgia's sales tax share of own source revenue is above the national average is the reliance of local governments in Georgia

on sales taxes. Over 12 percent of local government own source revenue in Georgia is from sales taxes, compared to 7 percent for the nation.

- *Individual Income Taxes.* There is wide variation in the share of the combined state and local government accounted for by the individual income tax. As noted above, Texas and Florida impose no individual income tax, while the individual income tax in Tennessee is limited to dividends and interest income only. In Georgia, the individual income tax was about 19 percent of combined own source revenues of state and local governments and 27 percent of total tax revenue. These shares are above the national averages of 15 percent and 22 percent, respectively, and generally above the share for the comparison states.

Personal income tax revenue is a state level revenue source, none of the local governments in the nine comparison states has a personal income tax. Georgia's state government collects 36 percent of its own source revenue from the individual income tax, which is well above the national average of 25 percent. However, that share is comparable to the share for Colorado, North Carolina and Virginia.

## C. Selective Sales Taxes

For the U.S., 7.6 percent of state and local government own source revenue, and 11 percent of tax revenue, is derived from selective sales taxes (Table 3). Most selective sales tax revenues come from the taxation of motor fuel, public utility services, and taxation of tobacco products.

Selective sales taxes were the highest share of the combined state and local government revenue in Alabama (nearly 11 percent), while they were the lowest in Colorado (little over 5 percent). Georgia's reliance on selective sales taxes is less than the U.S. average and less than all but two of the comparison states. This is also the case just for state government revenue, as revenue from selective sales taxes is more important for state governments than for local governments.

For the states we considered, motor fuel taxes ranged from 2.2 percent (in Virginia) to 3.4 percent (in North Carolina and Tennessee) of the combined state and local government revenue, not a large difference. Among the comparison states local governments do not generate motor fuel revenue except in Alabama and Florida.

## Summary

The analysis of the composition of own source revenue illustrates that there are differences across states, and these differences are sometimes large. However, there is no optimal mix of revenue for a given state. The best mix of revenue for a state depends on many factors. For example, if the state desires local control of spending, then property taxes are likely to be of more importance. If citizens of a state prefer a more progressive tax structure, then that state will likely rely more heavily on the income tax and less on the sales tax. If citizens believe that the beneficiaries of public services should pay for them, then charges will be relatively more important.

One way to summarize the differences in the revenue structures is to compare each state's revenue structure to some norm, which we took as the U.S. average. This is clearly arbitrary, but it does reflect the mix of revenue sources across all states. We considered nine revenue categories: property tax, general sales tax, selective sales taxes, individual income tax, corporate income tax, motor vehicle license, other taxes, current charges, and miscellaneous revenue. For each of these categories we calculated the absolute value of the difference between the state's share and the U.S. average share using the data in Appendix Table A1, and then summed these across all nine categories. We call this the Comparison Index (CI); it is the total percent deviation from the norm.

A CI value of zero means the state has a revenue structure that is identical to the U.S. average. The larger the value of CI, the more the state differs from the U.S. average. The values of CI are presented in Table 4. Other than Colorado, among the nine states Georgia has a revenue structure that most closely matches the U.S. average. States without income taxes (Florida, Tennessee, and Texas) have much higher values of the Comparison Index.

## ABOUT THE AUTHOR

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*Potential Impact of the Great Plan on Georgia's Tax Administration.* This brief examines local property tax and sales tax implications for tax administrators. (August 2007)

*Is a State VAT the Answer? What's the Question.* This report provides an overview of the differences between the retail sales tax and a value added tax and the potential use of a VAT in U.S. states. (August 2007)

*Budget Stabilization Funds: A Cross-State Comparison.* This brief provides an overview of budget stabilization fund policies across the states. (August 2007)

*Four Options for Eliminating Property Taxes and Funding Local Governments.* This policy brief provides an overview of financing options in the case of substantially reduced property tax revenues for local governments in Georgia. (August 2007)

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**TABLE 1: TAXES AS A SHARE OF TOTAL REVENUE, 2004-05**

	<b>State and Local Governments</b>	<b>State Governments</b>	<b>Local governments</b>
United States Total	69.3%	74.2%	63.2%
Alabama	58.0%	66.7%	45.9%
Colorado	63.5%	67.5%	60.1%
Florida	65.8%	77.4%	55.1%
Georgia	69.4%	77.6%	60.8%
North Carolina	68.6%	79.5%	53.0%
South Carolina	57.5%	63.3%	50.0%
Tennessee	65.0%	74.4%	53.7%
Texas	66.9%	66.4%	67.4%
Virginia	68.1%	66.3%	70.7%

**TABLE 2: MAJOR TAXES AS SHARE OF REVENUE OF STATE AND LOCAL GOVERNMENTS, 2004-05**

	<b>Property -----Tax-----</b>		<b>General -----Sales Tax-----</b>		<b>Individual -----Income Tax-----</b>	
	<b>Share of Own Source Revenue</b>	<b>Share of Tax Revenue</b>	<b>Share of Own Source Revenue</b>	<b>Share of Tax Revenue</b>	<b>Share of Own Source Revenue</b>	<b>Share of Tax Revenue</b>
United States Total	21.2%	30.6%	16.6%	24.0%	15.2%	22.0%
Alabama	8.9%	15.3%	17.5%	30.2%	13.1%	22.6%
Colorado	20.0%	31.5%	17.8%	28.0%	15.3%	24.0%
Florida	22.4%	34.1%	22.1%	33.5%	0.0%	0.0%
Georgia	20.7%	29.9%	19.3%	27.9%	18.5%	26.7%
North Carolina	16.2%	23.6%	15.7%	22.9%	21.2%	30.9%
South Carolina	18.2%	31.7%	14.8%	25.7%	13.1%	22.8%
Tennessee	15.8%	24.3%	30.8%	47.3%	0.6%	1.0%
Texas	29.3%	43.8%	19.6%	29.3%	0.0%	0.0%
Virginia	20.7%	30.3%	10.0%	14.6%	20.6%	30.2%

**TABLE 3: SELECTIVE SALES TAXES AS SHARE OF REVENUE OF STATE AND LOCAL GOVERNMENTS**

	<b>All Selective Sales Taxes</b>	<b>Motor Fuel</b>	<b>Tobacco Products</b>	<b>Public Utilities</b>
United States Total	7.6%	2.3%	0.8%	1.4%
Alabama	10.9%	3.1%	0.9%	3.4%
Colorado	5.3%	2.4%	0.5%	0.6%
Florida	10.7%	3.0%	0.5%	4.3%
Georgia	6.2%	2.3%	0.6%	0.6%
North Carolina	8.0%	3.4%	0.1%	0.8%
South Carolina	5.8%	2.4%	0.1%	0.6%
Tennessee	7.4%	3.4%	0.5%	0.2%
Texas	10.5%	2.8%	0.6%	1.7%
Virginia	8.8%	2.2%	0.4%	1.8%

**TABLE 4. VALUE OF THE COMPARISON INDEX**

	<b>Comparison Index</b>
Alabama	33.9
Colorado	14.0
Florida	32.0
Georgia	14.8
North Carolina	21.4
South Carolina	24.2
Tennessee	40.4
Texas	35.9
Virginia	17.2

**TABLE A1. STATE AND LOCAL GENERAL REVENUE BY SOURCE: TOTAL AND SHARES**

	---United States Total--		-----Alabama-----		-----Colorado-----		-----Florida-----		-----Georgia-----	
	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total
Taxes	1,096,385	69.27%	11,687	57.96%	15,681	63.52%	59,864	65.81%	27,486	69.40%
Property	335,678	21.21%	1,792	8.89%	4,940	20.01%	20,389	22.42%	8,215	20.74%
Sales and gross receipts	383,264	24.21%	5,733	28.43%	5,697	23.08%	29,786	32.75%	10,137	25.60%
General sales	262,955	16.61%	3,533	17.52%	4,391	17.79%	20,079	22.07%	7,664	19.35%
Selective sales	120,309	7.60%	2,199	10.91%	1,306	5.29%	9,707	10.67%	2,474	6.25%
Motor fuel	35,770	2.26%	616	3.06%	589	2.39%	2,766	3.04%	926	2.34%
Alcoholic beverage	5,145	0.33%	182	0.90%	32	0.13%	623	0.68%	271	0.68%
Tobacco products	13,337	0.84%	176	0.87%	131	0.53%	466	0.51%	249	0.63%
Public utilities	22,551	1.42%	676	3.35%	158	0.64%	3,882	4.27%	231	0.58%
Other selective sales	43,506	2.75%	550	2.73%	397	1.61%	1,971	2.17%	796	2.01%
Individual income	240,930	15.22%	2,645	13.12%	3,771	15.27%	0	0.00%	7,326	18.50%
Corporate income	43,138	2.73%	397	1.97%	316	1.28%	1,786	1.96%	712	1.80%
Motor vehicle license	19,654	1.24%	219	1.09%	238	0.96%	1,210	1.33%	286	0.72%
Other taxes	73,720	4.66%	901	4.47%	720	2.91%	6,693	7.36%	810	2.05%
Charges and misc. general revenue	486,386	30.73%	8,475	42.04%	9,005	36.48%	31,098	34.19%	12,120	30.60%
Current charges	308,254	19.48%	6,498	32.23%	5,655	22.91%	18,587	20.43%	8,257	20.85%
Education	89,469	5.65%	1,812	8.99%	1,923	7.79%	3,384	3.72%	2,065	5.21%
Institutions of higher education	75,856	4.79%	1,472	7.30%	1,568	6.35%	2,453	2.70%	1,567	3.96%
School lunch sales (gross)	6,500	0.41%	122	0.60%	92	0.37%	329	0.36%	209	0.53%
Hospitals	79,369	5.01%	3,421	16.97%	1,146	4.64%	4,196	4.61%	3,104	7.84%
Highways	10,034	0.63%	7	0.04%	115	0.47%	927	1.02%	21	0.05%
Air transportation (airports)	14,471	0.91%	71	0.35%	591	2.39%	1,403	1.54%	506	1.28%
Parking facilities	1,627	0.10%	10	0.05%	24	0.10%	124	0.14%	5	0.01%
Sea and inland port facilities	3,393	0.21%	87	0.43%	0	0.00%	343	0.38%	149	0.38%
Natural resources	3,355	0.21%	11	0.05%	40	0.16%	93	0.10%	36	0.09%
Parks and recreation	7,978	0.50%	118	0.59%	252	1.02%	503	0.55%	212	0.54%
Housing and comm. dev.	4,892	0.31%	54	0.27%	91	0.37%	106	0.12%	92	0.23%
Sewerage	31,250	1.97%	338	1.68%	558	2.26%	1,995	2.19%	770	1.94%
Solid waste management	12,960	0.82%	157	0.78%	79	0.32%	1,747	1.92%	477	1.20%
Other charges	49,456	3.12%	411	2.04%	835	3.38%	3,766	4.14%	820	2.07%
Miscellaneous general revenue	178,131	11.25%	1,978	9.81%	3,351	13.57%	12,510	13.75%	3,863	9.75%
Interest earnings	58,246	3.68%	754	3.74%	1,233	5.00%	3,338	3.67%	944	2.38%
Special assessments	6,295	0.40%	20	0.10%	302	1.22%	1,107	1.22%	30	0.08%
Sale of property	2,813	0.18%	27	0.13%	88	0.36%	177	0.19%	29	0.07%
Other general revenue	110,778	7.00%	1,176	5.83%	1,727	7.00%	7,888	8.67%	2,860	7.22%
General revenue from own sources	1,582,770	100%	20,162	100%	24,686	100%	90,962	100%	39,606	100%

**TABLE A1 (CONTINUED). STATE AND LOCAL GENERAL REVENUE BY SOURCE: TOTAL AND SHARES**

	---North Carolina---		---South Carolina---		-----Tennessee-----		-----Texas-----		-----Virginia-----	
	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total
Taxes	27,307	68.56%	11,801	57.51%	15,993	65.02%	69,134	66.90%	27,659	68.10%
Property	6,450	16.19%	3,739	18.22%	3,894	15.83%	30,276	29.30%	8,390	20.66%
Sales and gross receipts	9,423	23.66%	4,231	20.62%	9,381	38.14%	31,110	30.11%	7,641	18.81%
General sales	6,242	15.67%	3,031	14.77%	7,569	30.78%	20,248	19.59%	4,047	9.96%
Selective sales	3,181	7.99%	1,200	5.85%	1,812	7.37%	10,862	10.51%	3,594	8.85%
Motor fuel	1,338	3.36%	485	2.36%	844	3.43%	2,936	2.84%	913	2.25%
Alcoholic beverage	253	0.63%	142	0.69%	205	0.83%	636	0.62%	152	0.37%
Tobacco products	43	0.11%	30	0.14%	121	0.49%	599	0.58%	169	0.41%
Public utilities	328	0.82%	125	0.61%	47	0.19%	1,782	1.72%	725	1.79%
Other selective sales	1,219	3.06%	419	2.04%	594	2.42%	4,910	4.75%	1,635	4.02%
Individual income	8,428	21.16%	2,691	13.12%	155	0.63%	0	0.00%	8,352	20.57%
Corporate income	1,272	3.19%	247	1.20%	806	3.28%	0	0.00%	606	1.49%
Motor vehicle license	493	1.24%	160	0.78%	387	1.57%	1,591	1.54%	497	1.22%
Other taxes	1,242	3.12%	732	3.57%	1,370	5.57%	6,157	5.96%	2,173	5.35%
Charges and misc. general revenue	12,521	31.44%	8,720	42.49%	8,603	34.98%	34,201	33.10%	12,955	31.90%
Current charges	9,321	23.40%	6,486	31.61%	5,779	23.50%	20,514	19.85%	8,444	20.79%
Education	2,531	6.35%	1,647	8.03%	1,574	6.40%	6,512	6.30%	2,680	6.60%
Institutions of higher education	2,203	5.53%	1,399	6.82%	1,144	4.65%	5,639	5.46%	2,396	5.90%
School lunch sales (gross)	246	0.62%	84	0.41%	141	0.57%	565	0.55%	214	0.53%
Hospitals	3,448	8.66%	3,356	16.35%	2,137	8.69%	6,043	5.85%	2,108	5.19%
Highways	31	0.08%	20	0.10%	5	0.02%	611	0.59%	145	0.36%
Air transportation (airports)	248	0.62%	80	0.39%	234	0.95%	1,052	1.02%	598	1.47%
Parking facilities	25	0.06%	33	0.16%	5	0.02%	27	0.03%	40	0.10%
Sea and inland port facilities	35	0.09%	138	0.67%	3	0.01%	217	0.21%	224	0.55%
Natural resources	29	0.07%	20	0.10%	12	0.05%	129	0.12%	2	0.01%
Parks and recreation	116	0.29%	62	0.30%	87	0.35%	338	0.33%	176	0.43%
Housing and comm. dev.	81	0.20%	39	0.19%	71	0.29%	174	0.17%	88	0.22%
Sewerage	1,227	3.08%	309	1.51%	489	1.99%	2,240	2.17%	852	2.10%
Solid waste management	394	0.99%	174	0.85%	156	0.63%	839	0.81%	437	1.08%
Other charges	1,157	2.91%	607	2.96%	1,006	4.09%	2,333	2.26%	1,093	2.69%
Miscellaneous general revenue	3,199	8.03%	2,234	10.89%	2,824	11.48%	13,687	13.24%	4,511	11.11%
Interest earnings	1,346	3.38%	682	3.32%	663	2.70%	5,289	5.12%	1,408	3.47%
Special assessments	47	0.12%	39	0.19%	89	0.36%	128	0.12%	156	0.38%
Sale of property	47	0.12%	21	0.10%	28	0.11%	163	0.16%	48	0.12%
Other general revenue	1,759	4.42%	1,492	7.27%	2,043	8.31%	8,106	7.84%	2,899	7.14%
General revenue from own sources	39,828	100%	20,521	100%	24,596	100%	103,335	100%	40,614	100%

**TABLE A2. STATE GENERAL REVENUE BY SOURCE: TOTAL AND SHARES**

	--United States Total--		-----Alabama-----		-----Colorado-----		-----Florida-----		-----Georgia-----	
	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total
Taxes	648,111	74.17%	7,800	66.72%	7,648	67.52%	33,895	77.39%	15,676	77.63%
Property	11,349	1.30%	231	1.98%	0	0.00%	300	0.68%	67	0.33%
Sales and gross receipts	311,434	35.64%	3,989	34.12%	3,057	26.99%	25,486	58.19%	6,967	34.50%
General sales	212,907	24.36%	2,033	17.39%	2,003	17.68%	19,056	43.51%	5,310	26.30%
Selective sales	98,527	11.27%	1,955	16.73%	1,054	9.31%	6,430	14.68%	1,657	8.21%
Motor fuel	34,570	3.96%	560	4.79%	589	5.20%	2,094	4.78%	926	4.59%
Alcoholic beverage	4,732	0.54%	144	1.23%	32	0.28%	623	1.42%	150	0.74%
Tobacco products	12,917	1.48%	153	1.31%	130	1.15%	466	1.06%	249	1.23%
Public utilities	11,023	1.26%	630	5.39%	9	0.08%	1,841	4.20%	0	0.00%
Other selective sales	35,286	4.04%	468	4.01%	295	2.60%	1,407	3.21%	332	1.64%
Individual income	220,255	25.20%	2,537	21.70%	3,771	33.29%	0	0.00%	7,326	36.28%
Corporate income	38,691	4.43%	397	3.40%	316	2.79%	1,785	4.08%	712	3.53%
Motor vehicle license	18,221	2.09%	191	1.64%	205	1.81%	1,197	2.73%	285	1.41%
Other taxes	48,162	5.51%	455	3.89%	300	2.65%	5,127	11.71%	318	1.57%
Charges and misc. general revenue	225,758	25.83%	3,891	33.28%	3,679	32.48%	9,903	22.61%	4,516	22.37%
Current charges	122,800	14.05%	2,750	23.52%	1,941	17.13%	4,032	9.21%	2,499	12.38%
Education	68,334	7.82%	1,495	12.79%	1,552	13.70%	1,712	3.91%	1,560	7.72%
Institutions of higher education	67,190	7.69%	1,472	12.59%	1,537	13.57%	1,707	3.90%	1,557	7.71%
School lunch sales (gross)	22	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Hospitals	29,131	3.33%	958	8.19%	238	2.10%	6	0.01%	378	1.87%
Highways	6,228	0.71%	6	0.05%	4	0.03%	853	1.95%	21	0.11%
Air transportation (airports)	1,042	0.12%	0	0.00%	0	0.00%	0	0.00%	1	0.01%
Parking facilities	33	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Sea and inland port facilities	987	0.11%	87	0.74%	0	0.00%	0	0.00%	149	0.74%
Natural resources	2,347	0.27%	11	0.09%	19	0.17%	55	0.12%	36	0.18%
Parks and recreation	1,360	0.16%	17	0.15%	3	0.02%	29	0.07%	125	0.62%
Housing and comm. dev.	575	0.07%	3	0.03%	10	0.09%	0	0.00%	3	0.02%
Sewerage	39	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Solid waste management	466	0.05%	0	0.00%	4	0.04%	28	0.06%	0	0.00%
Other charges	12,259	1.40%	172	1.47%	111	0.98%	1,350	3.08%	225	1.12%
Miscellaneous general revenue	102,958	11.78%	1,141	9.76%	1,739	15.35%	5,870	13.40%	2,017	9.99%
Interest earnings	31,375	3.59%	384	3.29%	726	6.41%	1,059	2.42%	243	1.20%
Special assessments	752	0.09%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Sale of property	1,042	0.12%	2	0.01%	8	0.07%	52	0.12%	0	0.00%
Other general revenue	69,789	7.99%	755	6.46%	1,005	8.87%	4,759	10.87%	1,775	8.79%
General revenue from own sources	873,869	100%	11,691	100%	11,328	100%	43,798	100%	20,192	100%



**TABLE A2 (CONTINUED). STATE GENERAL REVENUE BY SOURCE: TOTAL AND SHARES**

	-----North Carolina-----		--South Carolina--		-----Tennessee-----		-----Texas-----		-----Virginia-----	
	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total
Taxes	18,640	79.45%	7,318	63.30%	10,007	74.43%	32,785	66.36%	15,919	66.28%
Property	0	0.00%	10	0.08%	0	0.00%	0	0.00%	19	0.08%
Sales and gross receipts	7,616	32.46%	3,883	33.58%	7,648	56.88%	25,851	52.33%	5,479	22.81%
General sales	4,602	19.62%	2,903	25.11%	6,118	45.50%	16,356	33.11%	3,094	12.88%
Selective sales	3,013	12.84%	980	8.47%	1,530	11.38%	9,495	19.22%	2,385	9.93%
Motor fuel	1,338	5.70%	485	4.19%	844	6.28%	2,936	5.94%	913	3.80%
Alcoholic beverage	221	0.94%	142	1.23%	97	0.72%	626	1.27%	152	0.63%
Tobacco products	43	0.18%	30	0.26%	121	0.90%	599	1.21%	103	0.43%
Public utilities	328	1.40%	50	0.43%	5	0.04%	826	1.67%	132	0.55%
Other selective sales	1,084	4.62%	274	2.37%	461	3.43%	4,507	9.12%	1,085	4.52%
Individual income	8,428	35.92%	2,691	23.28%	155	1.16%	0	0.00%	8,352	34.78%
Corporate income	1,272	5.42%	247	2.14%	806	5.99%	0	0.00%	606	2.52%
Motor vehicle license	464	1.98%	131	1.13%	262	1.95%	1,283	2.60%	347	1.44%
Other taxes	860	3.67%	356	3.08%	1,137	8.46%	5,652	11.44%	1,116	4.65%
Charges and misc. general revenue	4,821	20.55%	4,244	36.70%	3,438	25.57%	16,618	33.64%	8,099	33.72%
Current charges	3,039	12.96%	2,980	25.78%	1,684	12.53%	7,887	15.96%	5,018	20.89%
Education	2,025	8.63%	1,421	12.29%	1,161	8.63%	4,710	9.53%	2,352	9.79%
Institutions of higher education	2,007	8.56%	1,399	12.10%	1,144	8.50%	4,703	9.52%	2,329	9.70%
School lunch sales (gross)	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Hospitals	680	2.90%	1,058	9.15%	67	0.49%	2,380	4.82%	1,887	7.86%
Highways	31	0.13%	19	0.17%	3	0.02%	19	0.04%	59	0.24%
Air transportation (airports)	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Parking facilities	1	0.01%	1	0.01%	0	0.00%	0	0.00%	0	0.00%
Sea and inland port facilities	35	0.15%	138	1.20%	0	0.00%	0	0.00%	204	0.85%
Natural resources	28	0.12%	19	0.17%	11	0.08%	36	0.07%	2	0.01%
Parks and recreation	9	0.04%	21	0.18%	31	0.23%	37	0.07%	13	0.05%
Housing and comm. dev.	13	0.05%	8	0.07%	0	0.00%	10	0.02%	9	0.04%
Sewerage	0	0.00%	0	0.00%	0	0.00%	8	0.02%	0	0.00%
Solid waste management	0	0.00%	7	0.06%	6	0.04%	15	0.03%	0	0.00%
Other charges	217	0.92%	287	2.49%	406	3.02%	671	1.36%	492	2.05%
Miscellaneous general revenue	1,782	7.59%	1,263	10.93%	1,754	13.05%	8,731	17.67%	3,081	12.83%
Interest earnings	821	3.50%	249	2.16%	202	1.50%	2,694	5.45%	843	3.51%
Special assessments	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Sale of property	0	0.00%	8	0.07%	0	0.00%	83	0.17%	4	0.02%
Other general revenue	961	4.09%	1,006	8.70%	1,551	11.54%	5,954	12.05%	2,234	9.30%
General revenue from own sources	23,461	100%	11,562	100%	13,446	100%	49,403	100%	24,018	100%

**TABLE A3. LOCAL GENERAL REVENUE BY SOURCE: TOTAL AND SHARES**

	--United States Total--		-----Alabama-----		-----Colorado-----		-----Florida-----		-----Georgia-----	
	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total
Taxes	448,273	63.23%	3,887	45.88%	8,032	60.13%	25,969	55.06%	11,810	60.83%
Property	324,329	45.75%	1,561	18.43%	4,940	36.98%	20,089	42.59%	8,148	41.97%
Sales and gross receipts	71,830	10.13%	1,744	20.59%	2,639	19.76%	4,299	9.12%	3,170	16.33%
General sales	50,048	7.06%	1,500	17.71%	2,388	17.88%	1,023	2.17%	2,354	12.12%
Selective sales	21,782	3.07%	244	2.88%	251	1.88%	3,277	6.95%	817	4.21%
Motor fuel	1,200	0.17%	56	0.66%	0	0.00%	672	1.42%	0	0.00%
Alcoholic beverage	413	0.06%	38	0.44%	0	0.00%	0	0.00%	121	0.62%
Tobacco products	420	0.06%	23	0.27%	1	0.01%	0	0.00%	0	0.00%
Public utilities	11,529	1.63%	45	0.54%	149	1.11%	2,042	4.33%	231	1.19%
Other selective sales	8,220	1.16%	81	0.96%	102	0.76%	563	1.19%	464	2.39%
Individual income	20,676	2.92%	108	1.28%	0	0.00%	0	0.00%	0	0.00%
Corporate income	4,447	0.63%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Motor vehicle license	1,433	0.20%	28	0.33%	33	0.25%	14	0.03%	0	0.00%
Other taxes	25,558	3.61%	446	5.26%	420	3.14%	1,566	3.32%	492	2.54%
Charges and misc. general revenue	260,628	36.77%	4,585	54.12%	5,326	39.87%	21,195	44.94%	7,604	39.17%
Current charges	185,455	26.16%	3,748	44.24%	3,714	27.80%	14,555	30.86%	5,758	29.66%
Education	21,135	2.98%	317	3.74%	371	2.78%	1,673	3.55%	505	2.60%
Institutions of higher education	8,666	1.22%	0	0.00%	32	0.24%	746	1.58%	11	0.05%
School lunch sales (gross)	6,479	0.91%	122	1.44%	92	0.69%	329	0.70%	209	1.08%
Hospitals	50,238	7.09%	2,463	29.08%	909	6.80%	4,190	8.88%	2,726	14.04%
Highways	3,806	0.54%	1	0.01%	112	0.84%	74	0.16%	0	0.00%
Air transportation (airports)	13,430	1.89%	71	0.84%	591	4.43%	1,403	2.97%	504	2.60%
Parking facilities	1,594	0.22%	10	0.11%	24	0.18%	124	0.26%	5	0.02%
Sea and inland port facilities	2,406	0.34%	0	0.00%	0	0.00%	343	0.73%	0	0.00%
Natural resources	1,008	0.14%	0	0.00%	21	0.16%	38	0.08%	0	0.00%
Parks and recreation	6,618	0.93%	101	1.19%	249	1.87%	474	1.01%	87	0.45%
Housing and comm. dev.	4,317	0.61%	50	0.59%	80	0.60%	106	0.22%	88	0.46%
Sewerage	31,211	4.40%	338	3.99%	558	4.18%	1,995	4.23%	770	3.97%
Solid waste management	12,494	1.76%	157	1.86%	74	0.56%	1,719	3.64%	477	2.46%
Other charges	37,197	5.25%	239	2.83%	723	5.42%	2,416	5.12%	595	3.06%
Miscellaneous general revenue	75,173	10.60%	837	9.88%	1,612	12.07%	6,640	14.08%	1,846	9.51%
Interest earnings	26,871	3.79%	370	4.37%	508	3.80%	2,279	4.83%	701	3.61%
Special assessments	5,543	0.78%	20	0.23%	302	2.26%	1,107	2.35%	30	0.16%
Sale of property	1,771	0.25%	25	0.30%	81	0.60%	125	0.27%	29	0.15%
Other general revenue	40,988	5.78%	422	4.98%	722	5.41%	3,129	6.63%	1,086	5.59%
General revenue from own sources	708,901	100%	8,471	100%	13,359	100%	47,164	100%	19,414	100%

**TABLE A3 (CONTINUED). LOCAL GENERAL REVENUE BY SOURCE: TOTAL AND SHARES**

	-----North Carolina-----		--South Carolina--		-----Tennessee-----		-----Texas-----		-----Virginia-----	
	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total	Mil. of Dollars	Percent of Total
Taxes	8,667	52.96%	4,482	50.03%	5,986	53.68%	36,349	67.40%	11,740	70.74%
Property	6,450	39.41%	3,729	41.63%	3,894	34.93%	30,276	56.14%	8,372	50.44%
Sales and gross receipts	1,808	11.05%	348	3.88%	1,734	15.55%	5,260	9.75%	2,162	13.03%
General sales	1,640	10.02%	128	1.42%	1,451	13.02%	3,892	7.22%	953	5.74%
Selective sales	168	1.02%	220	2.46%	282	2.53%	1,368	2.54%	1,208	7.28%
Motor fuel	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Alcoholic beverage	32	0.20%	0	0.00%	108	0.97%	9	0.02%	0	0.00%
Tobacco products	0	0.00%	0	0.00%	0	0.00%	0	0.00%	65	0.39%
Public utilities	0	0.00%	75	0.84%	41	0.37%	956	1.77%	593	3.57%
Other selective sales	135	0.83%	145	1.62%	133	1.19%	403	0.75%	550	3.31%
Individual income	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Corporate income	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Motor vehicle license	28	0.17%	29	0.33%	125	1.12%	309	0.57%	151	0.91%
Other taxes	382	2.33%	376	4.20%	233	2.09%	505	0.94%	1,056	6.37%
Charges and misc. general revenue	7,699	47.04%	4,476	49.97%	5,164	46.32%	17,583	32.60%	4,855	29.26%
Current charges	6,282	38.38%	3,505	39.13%	4,095	36.72%	12,627	23.41%	3,426	20.64%
Education	506	3.09%	226	2.53%	413	3.70%	1,802	3.34%	328	1.98%
Institutions of higher education	196	1.20%	0	0.00%	0	0.00%	936	1.74%	67	0.40%
School lunch sales (gross)	246	1.50%	84	0.94%	141	1.27%	565	1.05%	214	1.29%
Hospitals	2,767	16.91%	2,298	25.65%	2,071	18.57%	3,663	6.79%	220	1.33%
Highways	0	0.00%	1	0.01%	3	0.02%	592	1.10%	86	0.52%
Air transportation (airports)	248	1.51%	80	0.90%	234	2.10%	1,052	1.95%	598	3.60%
Parking facilities	24	0.15%	32	0.36%	5	0.04%	27	0.05%	40	0.24%
Sea and inland port facilities	0	0.00%	0	0.00%	3	0.03%	217	0.40%	20	0.12%
Natural resources	1	0.00%	0	0.00%	1	0.01%	92	0.17%	0	0.00%
Parks and recreation	108	0.66%	41	0.46%	56	0.50%	301	0.56%	163	0.98%
Housing and comm. dev.	68	0.42%	31	0.35%	71	0.64%	164	0.30%	79	0.48%
Sewerage	1,227	7.50%	309	3.45%	489	4.38%	2,232	4.14%	852	5.13%
Solid waste management	393	2.40%	167	1.86%	150	1.35%	824	1.53%	437	2.63%
Other charges	941	5.75%	319	3.56%	600	5.38%	1,661	3.08%	601	3.62%
Miscellaneous general revenue	1,418	8.66%	971	10.84%	1,070	9.59%	4,956	9.19%	1,430	8.61%
Interest earnings	525	3.21%	433	4.83%	461	4.13%	2,594	4.81%	565	3.40%
Special assessments	47	0.29%	39	0.43%	89	0.80%	128	0.24%	156	0.94%
Sale of property	47	0.29%	13	0.15%	28	0.25%	80	0.15%	44	0.26%
Other general revenue	798	4.88%	486	5.43%	492	4.41%	2,153	3.99%	665	4.01%
General revenue from own sources	16,367	100%	8,958	100%	11,150	100%	53,932	100%	16,596	100%

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## RevenueSources of State and Local Governments - Brief

**Publisher(s):** Fiscal Research Center of the Andrew Young School of Policy Studies

**Author(s):** Nikola Tasic

**Date Published:** 2007-09-01

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**Subject(s):** Community and Economic Development; Government Reform